



J. B. CHEMICALS & PHARMACEUTICALS LIMITED

DETAILS OF FAMILIARIZATION & ORIENTATION PROGRAMME CONDUCTED FOR DIRECTORS OF THE COMPANY

An in-house familiarisation and orientation programme was conducted on March 25, 2021 by the Company for the directors of the Company.

During the familiarisation programme, presentation was made by the CEO to the directors to familiarise them with (a) Company's current business position and key initiatives planned for its growth over next five years (b) composition and size of domestic pharmaceutical industry, industry growth *vis-a-vis* Company's growth, disruption anticipated in the domestic industry over medium to long term and growth opportunities available for the Company (c) Medium term growth objectives for India business on key parameters (d) Proposed restructuring of divisions and launch of new divisions in India business for transformation and growth of India business over the next five years and steps being implemented for the same (e) Current business and business model in South Africa and focus areas and priorities being put in place for revenue and margin expansion in South Africa business (f) Current business and business model in Russia-CIS business and plans for potential growth over the next five years and initiatives being taken for the same (g) Current business and its model in the US business and investments being considered in additional ANDAs for growth in revenues and margins over the next five years (h) Current composition of RoW business and business model followed, key markets and their revenue contribution and key priorities for optimisation of products portfolio and acceleration of sales, and (i) Cost, productivity and efficiency improvement initiatives being taken by the Company.

This was the first familiarisation programme conducted in FY 2020-21 post re-constitution of the Board on 31-8-2020. This programme was attended by all the directors including three independent directors and each of them spent three hours in the programme.

The Company updates the directors/independent directors on the development in the business and the industry and also plans to conduct such programmes periodically to enable them to discharge their duties and functions effectively.



Registered Office:
Neelam Centre, B Wing, 4th Floor
Hind Cycle Road, Worli
Mumbai - 400 030

Corporate Office:
Energy IT Park
Unit A2, 3rd Floor, Unit A, 8th Floor
Appa Saheb Marathe Marg, Prabhadevi
Mumbai - 400 025

+91 22 2439 5200 / 2439 5500
+91 22 2431 5331 / 2431 5334
info@jbcpl.com
www.jbcpl.com
CIN: L24390MH1976PLC019380